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November 30, 1972

ZINNE, DENNY NEW DIRECTORS

Two ASCS employees, Everett Zinne and Virgil Denny, have accepted appointments as executive director of the Carbon County and Gallatin County offices, respectively.

Everett has been executive director in the Fallon County office since July 1966.

Virgil has been a county office specialist trainee since August 1971.

The two director positions have been vacant since Oneita Luoma and Carl Wall retired at the end of June.

As executive directors, Everett and Virgil will be responsible for operations of their respective offices and for the day-to-day administration of ASCS programs under the general direction of the county committees.

Everett was first employed in 1959 by ASCS as a part-time binsite supervisor and loan inspector in Golden Valley County. From December of that year until taking the Fallon County position, he was program supervisor in the Golden Valley County office.

He was born and raised on a farm in



Golden Valley County. After graduation from Ryegate High School and service with the U.S. Army in World War II he owned and operated a farm in Golden Valley County. During this time, he served as a community committeeman and was a member of the FHA committee for three years. Training he has completed with ASCS includes an Employee Development workshop, ACP Clerk's workshop and Office Manager workshop.

Virgil also has a background of farm and ranch operations, having been born and raised on a diversified grain and cattle operation in Big Horn County. After graduation from Busby High School, he attended Montana State University, graduating with a degree in agricultural production-animal science in June, 1972.

His association with ASCS began in August 1971 as a trainee in the Big Horn County office. That fall he returned to Bozeman for school and continued his training on a part-time basis in the State ASCS office. Since graduation he has continued on-the-job training in the State office and several county offices.



Virgil's appointment became effective at the beginning of this week, while Everett's duties in Carbon County will begin next Monday.

BILLINGS GETS WAGE HEARING

Montanans will have their most advantageous opportunity in several years to present recommendations on sugarbeet wage rates and price when examiners hold a hearing on Friday, December 8. The hearing, one of five scheduled, will begin at 9:30 a.m. in the Carter Room of the Northern Hotel.

Others will be at Ann Arbor, Mich., December 4; Fargo, December 6; San Francisco, December 11; and Mercedes, Texas, December 13. Any interested person may appear at any hearing to give his views and present appropriate data. All information received will be consolidated into one record for consideration by Secretary of Agriculture Earl L. Butz prior to announcing fair and reasonable wage rates and prices for the 1973 sugarbeet crop.

USDA says that comments are especially requested in connection with proposed revisions in the names and definitions of handlabor operations, the time for payment of wages, and method of deducting cash advances to workers.

Public hearings, such as this one in Billings, help to secure information for use by the Secretary in making "fair and reasonable" wage determinations.



As one condition of qualifying for Sugar Act payments, producers must pay wages not less than those determined to be fair and reasonable and, if they also process sugarbeets purchased from other producers, must pay for those beets at least those prices determined to be fair and reasonable.

BALLOT COUNTING IS PUBLIC

ASCS balloting ends tomorrow - ballots postmarked December 1 or delivered to the proper ASCS county office not later than 5 p.m. will be counted. The next step is to tally them and determine the winners.



Tabulating is done by ASC county committees in open meeting so that anyone who is interested may attend. In most counties, ballot boxes will be opened and the ballots will be counted on December 6. However, some county committees may prefer to do it earlier in the week.

Anyone who is interested in watching the tabulation, may call their ASCS county office and learn the date, time and place.

NO SECOND TIME ON LOANS

Producers will no longer be able to put an eligible commodity under price support loan, redeem it and then place it under loan again. This is the effect of a recent change in regulations designed to "plug a gap" that has cost CCC considerable interest income.

This occurs because CCC does not collect interest for the month when a loan is redeemed, unless the loan is disbursed and repaid during the same month. If loans are disbursed and redeemed several times on the same bin of grain, the number of months when no interest is paid is increased.

The change applies to all commodities eligible for price support loan except-

ing that it does not apply when a farm-stored loan is to be transferred to a warehouse-stored loan. This transfer option currently applies to all 1972-crop commodities, as well as 1970 and 1971-crop wheat under farm resale.

AG EXPORTS WORTH \$101 MILLION

Montana's share of record agricultural exports during the year ended last June 30 was \$101.3 million, primarily from sales of wheat and flour. The total is somewhat less than a year earlier when exports were valued at \$122.2 million.

Nationally, as we've reported earlier, agricultural exports in 1971-72 reached a record high of \$8.05 billion, nearly \$300 million above the previous year.

Montana was the fourth ranking state in value of wheat and flour exports with \$68.5 million. Feed grain exports totaled \$7.1 million; lard and tallow, \$5.9 million; hides and skins, \$5.3 million; meats and products, excluding poultry, \$3.5 million.

Other money producers in the export market were vegetables and preparations, \$600,000; dairy products, \$200,000; fruits and preparations, \$100,000; poultry products, \$100,000, and other agricultural products, \$10 million.

SUGAR PAYMENTS COMING UP

Sugar companies have made their initial payments to growers and are now providing us with marketing reports so that we can compute Sugar Act payments. The marketing reports tell us the tons of sugarbeets delivered by each grower

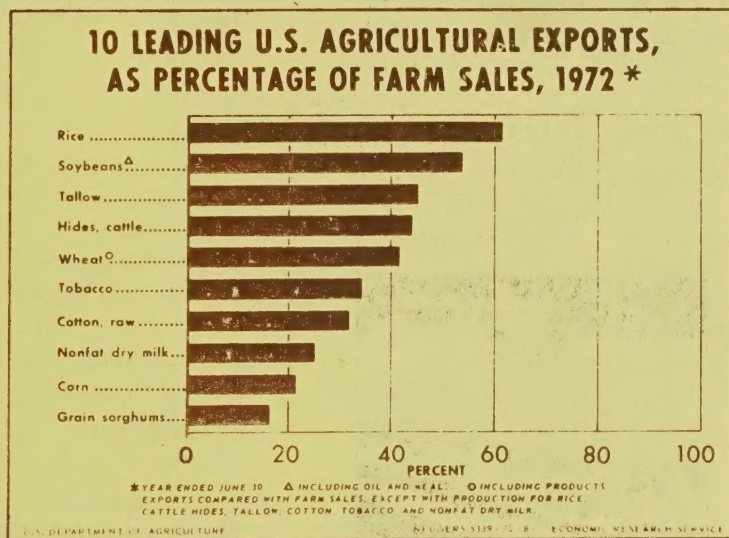
and the sugar content.

We determine the commercially recoverable sugar, add in credit for any bona fide abandonment of acreage or deficiency in production below 80 percent of the normal yield on harvested acreage, and compute a payment based on a starting rate of 80 cents per hundredweight of sugar. This rate is gradually reduced as the sugar produced on a farm exceeds 7,000 cwt.

Growers will be notified by their county offices as soon as their applications for payment are completed and ready for review and signature.

Last year payments totaled \$2,070,952 based on 2,608,035 cwt. of sugar. The

total this year may be somewhat less since sugarbeet tonnage is estimated at about 92 percent of last year's. This decline, however, may be offset by the sugar content which Great Western reports is the highest since 1968 and Holly says is



above average.

Initial payments to sugar growers averaged \$14.38 per ton in the Great Western area and \$13.82 per ton for Holly producers.

WOOL PROGRAM WON'T CHANGE

Next year's wool incentive program will be the same as this year's, including a continuation of the 72-cent per pound incentive rate. This is the rate provided in the Agricultural Act of 1970.

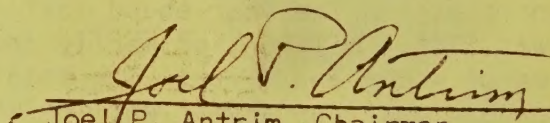
Incentive payments will be available on shorn wool and unshorn lambs marketed throughout calendar year 1973. Payments will be a percentage of each producer's return from sales, the percentage being the amount required to raise the national average price received by all producers for shorn wool up to the 72-cent level.

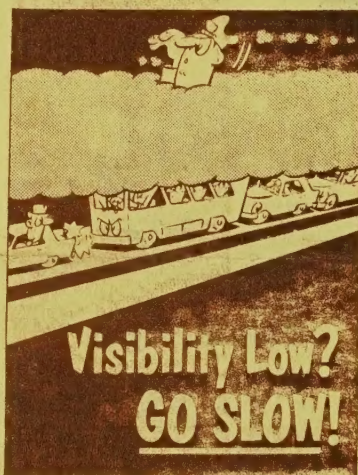
Payments on unshorn lambs to discourage unusual shearing before marketing will continue at a level comparable to the incentive price for shorn wool.

SPREADING IT THIN...AND QUICK

PROSPECTIVE WATERBANK participants have until December 15 to offer wetlands and waterfowl habitat for the 1973 program. Daniels, Glacier, Pondera, Roosevelt, Sheridan and Toole counties offer the program....USDA PLANS A JANUARY survey of farmers' planting intentions, the same as for the last two years. Thirty-five States will be included. Estimates will be issued Friday, January 19.... ONLY 76.5 MILLION BUSHELS of 1972-crop wheat were under price support loan at the end of October. A year ago the Nation's growers had 304.5 million bushels under support.... MORE THAN HALF the rye owned by CCC was sold during November for unrestricted use. Sales totaled 17.9 million bushels; remaining stocks are 13.6 million bushels.... "IF THE ENTIRE WORLD'S population of 6 billion or more, predicted by the year 2000, are to be sustained, with no improvement in diet whatever,

we will need to create the capacity to feed another 3 billion. That means we must duplicate in the next generation the productive ability that man has achieved since the dawn of history."- Secretary of Agriculture Earl L. Butz.


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